

**For Immediate Release:**

**Stormwater360 partners with Systems Engineering  
and TANDBERG to drive productivity gains with video conferencing.**

Portland, ME – In a recent acquisition, Stormwater360, a company specializing in post-construction stormwater runoff treatment solutions, grew from one location to three, tripling the amount of employees in the process. The demand for key staff members to be in many places in a single day became increasingly demanding and expensive.

Mike Haskell, IT Manager for Stormwater360 contacted Allen Cornwall, Senior Account Manager at Systems Engineering, a company that supplies a variety of technology solutions to help Stormwater360 run their business. Systems Engineering video technology partner TANDBERG supplied the answer. In less than 10 days the Systems Engineering/ TANDBERG project team was able to deliver and install video conferencing in their Scarborough, ME headquarters as well as their new west coast operational center in Portland, OR. As a result Stormwater360 conducts business today in an entirely new way. Not only will the company save thousands of dollars in travel expenses and lost productivity costs, it will also increase staff efficiencies throughout the organization by allowing researchers and engineers to have face-to-face interaction from all their diverse locations. By removing geography as a barrier to face-to-face meetings, and making the project simple, quick and cost effective, the Systems Engineering/TANDBERG solution was immediately and universally adopted throughout the organization and helped overcome the hurdles associated with the integration of merging companies.

“We have a lot of happy managers walking around here today!” states Mike Haskell, “Even the non-technical people have found the system easy to use.”

Capitalizing on the growing mobilization of IP Telephony, TANDBERG video conferencing takes the pain and mystery out of scheduling large conference rooms and setting up unified bridges. It places at customers’ fingertips a cost effective communications solution that can extend to the desktop. The TANDBERG video conferencing solution also provides customers the ability to integrate a variety of applications into their networks, extending the value of current technology and anticipating future needs.

Mr. Haskell continued, “Systems Engineering has provided another solution that delivers a great ROI for our company through their TANDBERG partnership. This success is one more example of Systems Engineering’s commitment to understand our business and deploying technology solutions that work”

### **About Systems Engineering**

Founded in 1987, Systems Engineering is Maine's leader in IT technology deployment. Hosting the largest staff of certified IT engineers in the state, Systems Engineering has earned the distinction of becoming the trusted technology advisor to many of Maine's most successful and well-established companies. Support services range from computer network design, installation and administration to a full complement of software, telecommunications, and professional business solutions. "*Connecting business with technology.*" Learn more at [www.syseng.com](http://www.syseng.com).

### **About TANDBERG**

TANDBERG is a leading global provider of video communication products and services. The company has dual headquarters in New York and Norway. TANDBERG designs, develops and markets systems and software for video, voice and data. The company provides sales, support and value-added services in more than 90 countries worldwide. TANDBERG trades publicly on the Oslo Stock Exchange under the ticker TAA.OL. Please visit [www.tandberg.net](http://www.tandberg.net) for more information.

### **About Stormwater360**

Stormwater360 is the industry's leading provider of stormwater treatment solutions for the removal of pollutants from urban runoff. With superior customer service, technical expertise and an unwavering commitment to the environment, Stormwater360 helps customers to meet their commitment to clean water. The company's comprehensive suite of stormwater treatment products capture pollutants from runoff and protect waterways from contaminated stormwater flows. With the most comprehensive lab, field and third party testing in the industry, Stormwater360 delivers proven results and site-specific solutions for all applications and rainfall conditions. Stormwater360 is a part of the CONTECH family of companies, and was formed in 2005 with the merger of Stormwater Management, Inc. and Vortech, Inc. For more information call 877-907-8676 or visit [www.stormwater360.com](http://www.stormwater360.com)

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